**Exam Hints** Chapters 6,7,8,16, & 17 What determines how much a person saves? What is net worth? What are types of securities? money market instruments Price of a bond as interest rates rise Basic form of corporate ownership Primary secondary market What are ECNs? Role of an investment banker Credit union Who must belong to the federal reserve? Federal reserve policy tools? How are reserve requirements Insider trading Role of a financial manager Definition of risk Financial plan Difference between debt and equity Leverage? Trade credit Assets finance using long term financing? What is an acquisition CFO – what does he/she do? Risk-return tradeoff

What kind of entrepreneur is Jennifer Hyman?

Small business owner and entrepreneur?

Serial entrepreneur

Social entrepreneur Why do people become entrepreneurs? What kind of demographic or economic trends have created opportunities for entrepreneurs? Traits of entrepeneurs Internal locus of control Venture capital firm Angel investor Understanding decisions that different level managers make is important Conceptual skills Four functions of management **SWOT** analysis Strategic planning Leadership styles Corporate culture Departmentalize Responsibilities of a human resource manager Variation of on the job training **EEOC** Concerns about performance reviews Compensation policies Downsizing and negative results **Expectancy theory** MBO (management by objectives) Job rotation Theory X and Theory Y Employee empowerment Problem solving team Types of teams